Inflation Spirals

Based on joint work with Iván Werning

Guido Lorenzoni Booth Management Conference 2024



How do we think about inflation

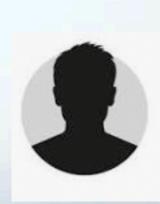
- The Quantity Theory of Money (Too much money...)
- Demand > Supply (Phillips Curve)
- Expectation Augmented Phillips Curve (Anchoring)
- Fiscal Dominance (Argentina)

Two economists who got it right











What did they use?

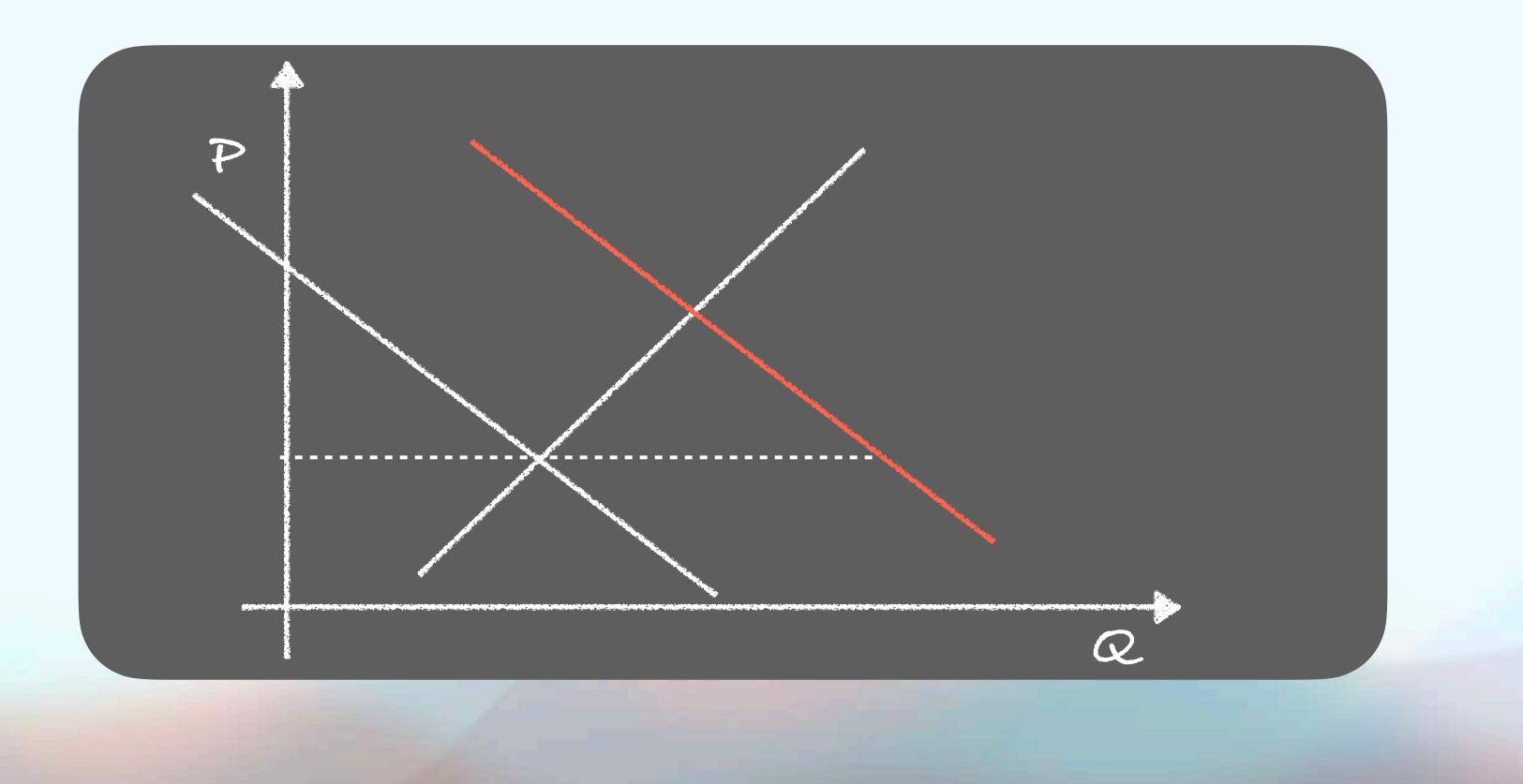
- Fancy forecasting?
- New economic thinking?
- AI?

No, a good old fashioned Phillips curve



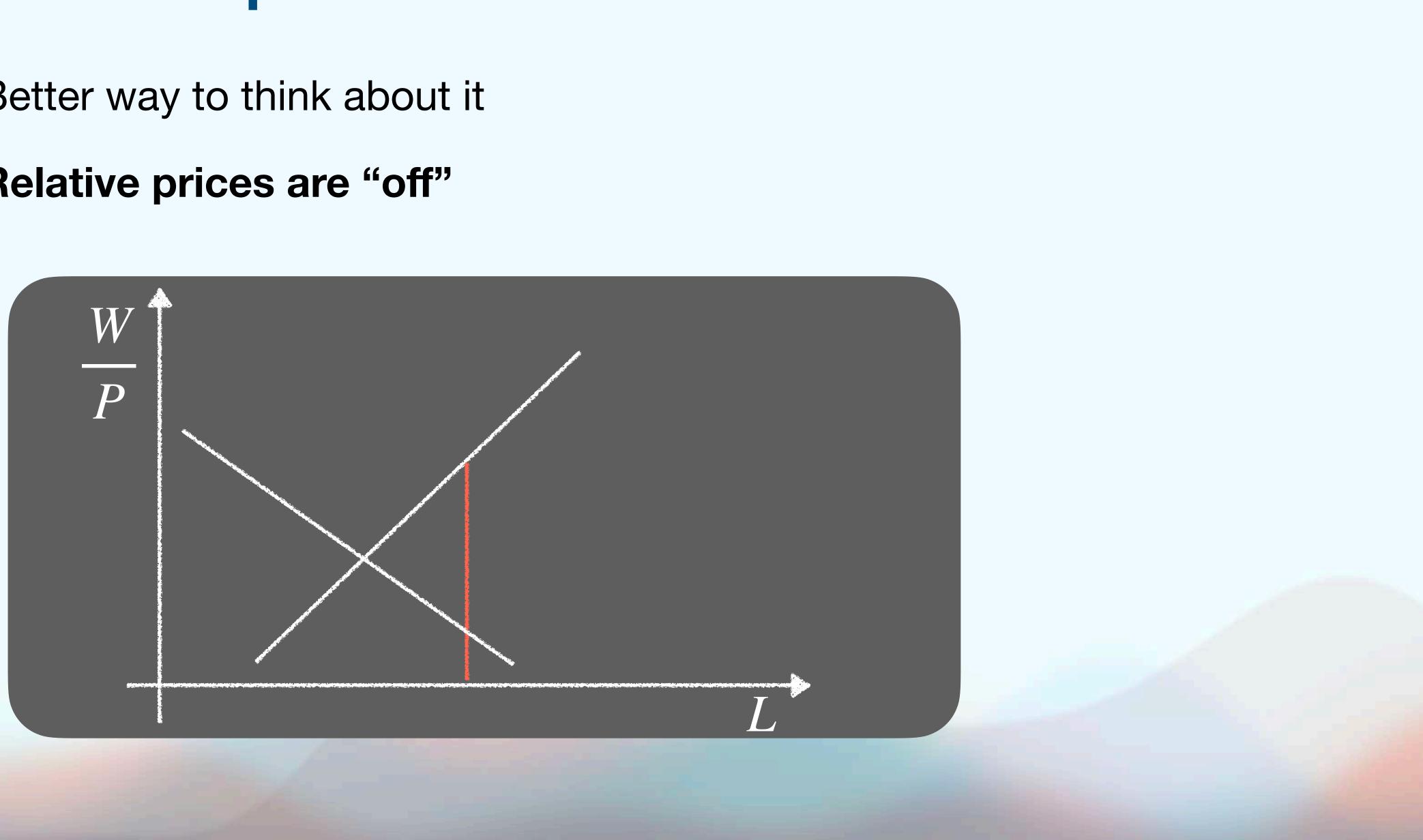
Logic of Phillips curve

- Easy to think when demand > supply prices go up
- But that is about a price *level*, not about inflation



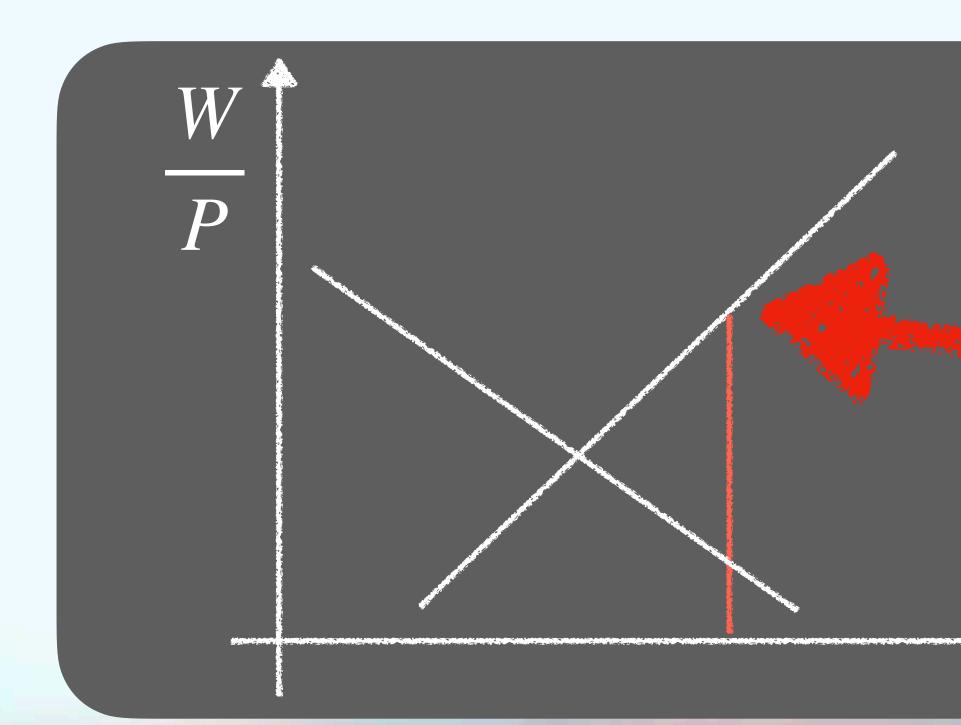
Logic of Phillips curve

- Better way to think about it
- Relative prices are "off"



"Conflict" inflation

- Better way to think about it
- Relative prices are "off"

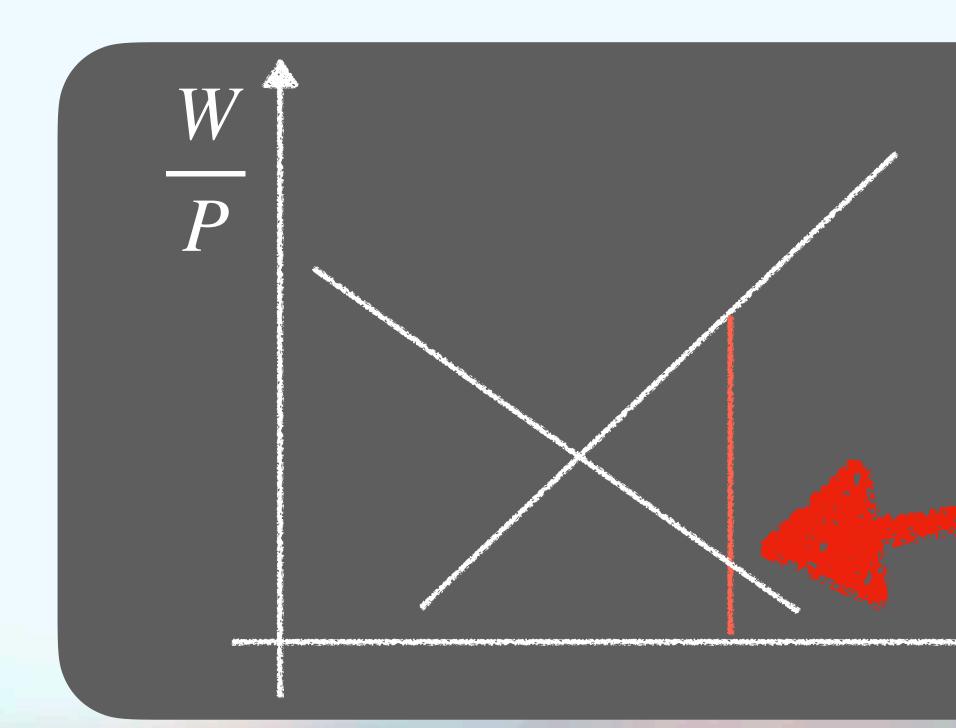


Workers want this wage

Side Street Score

"Conflict" inflation

- Better way to think about it
- Relative prices are "off"



Firms want this wage

THINKING STORESTORE

Staggered demands

- Every time workers can negotiate they try to bring $\frac{W}{P}$ up
- How? They increase W
- Every time firms adjust price they try to bring $\frac{W}{P}$ down
- How? They increase P
- Spiral!

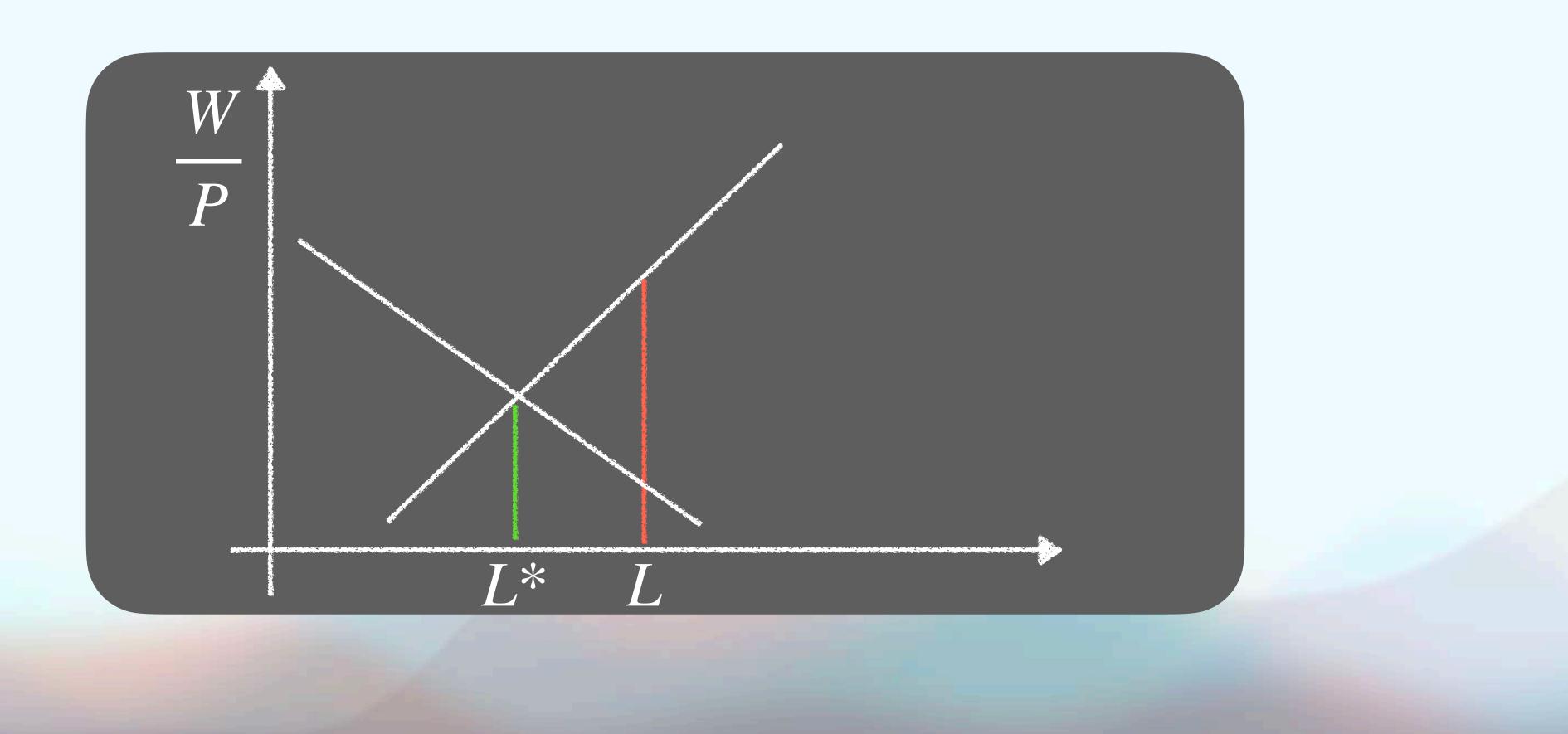
problem of coordination. It's a macro problem

Important: workers do not buy the goods they produce, so it's not a micro

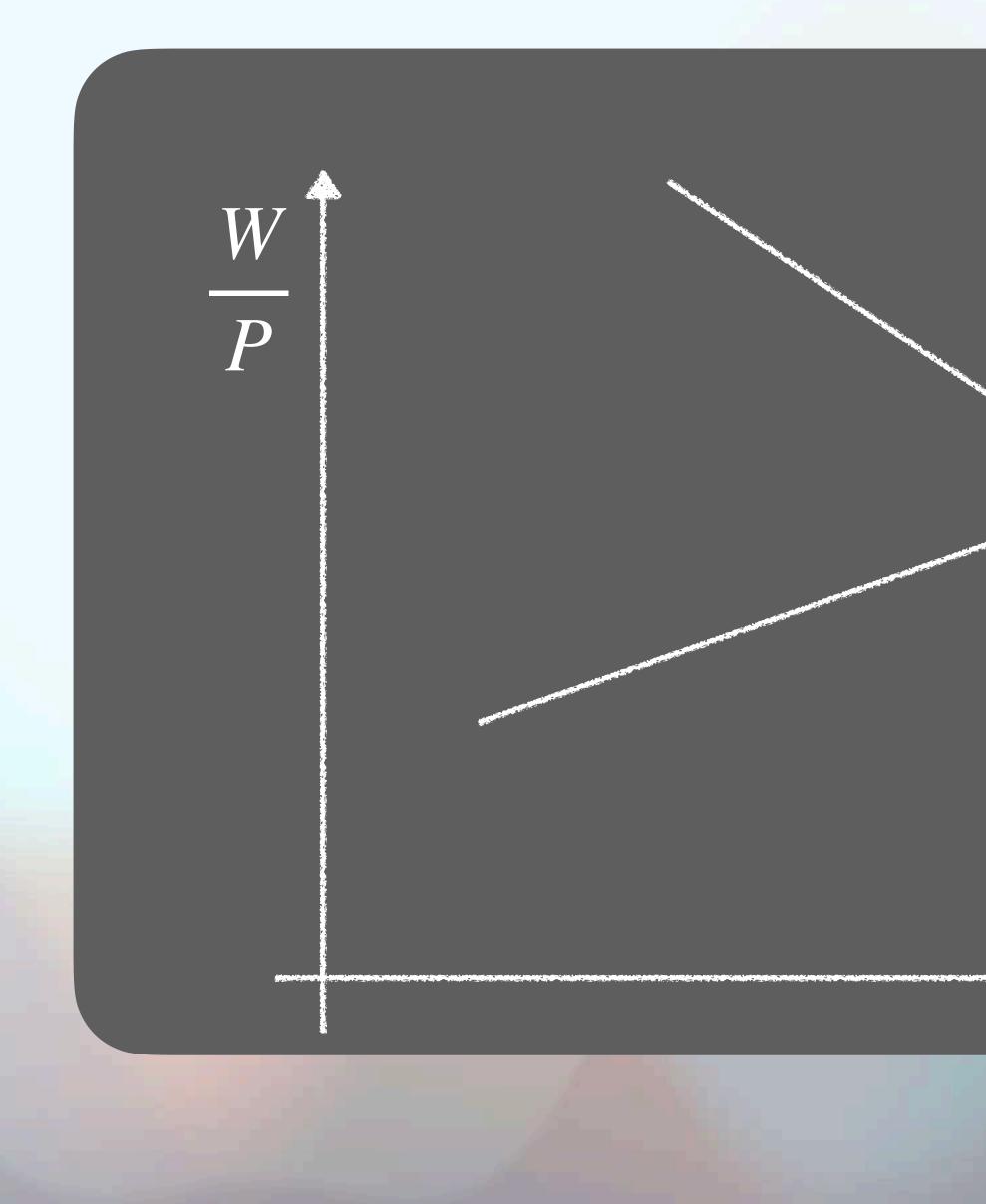
Underlying problem

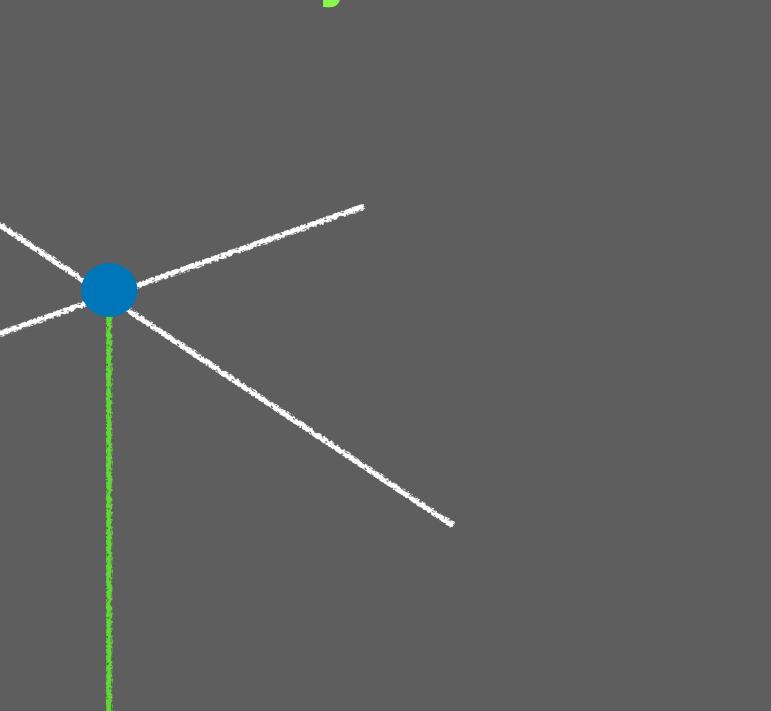
"Overheating"

- Macro shocks and policy are keeping the economy at $L > L^*$
- It is always about excess demand



A Supply Shock





economy starts here

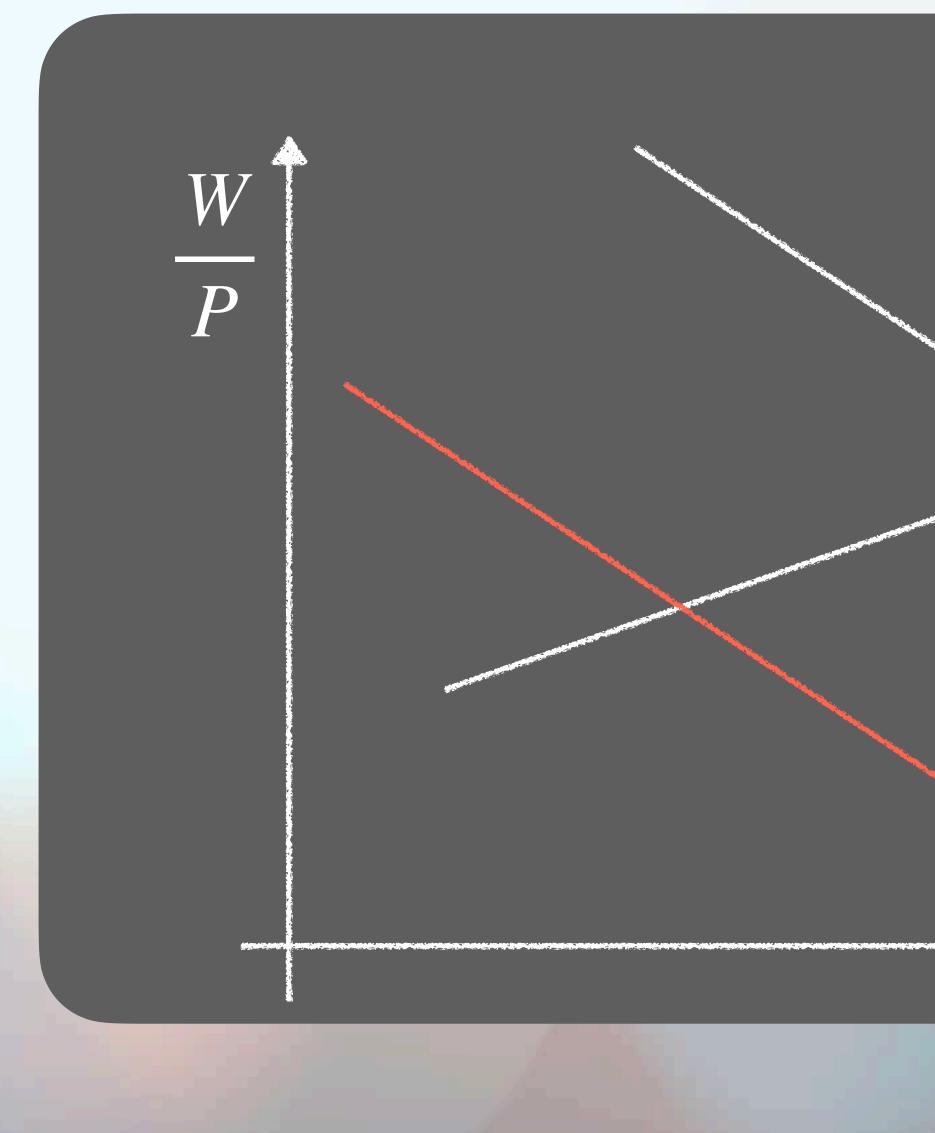


A Supply Shock





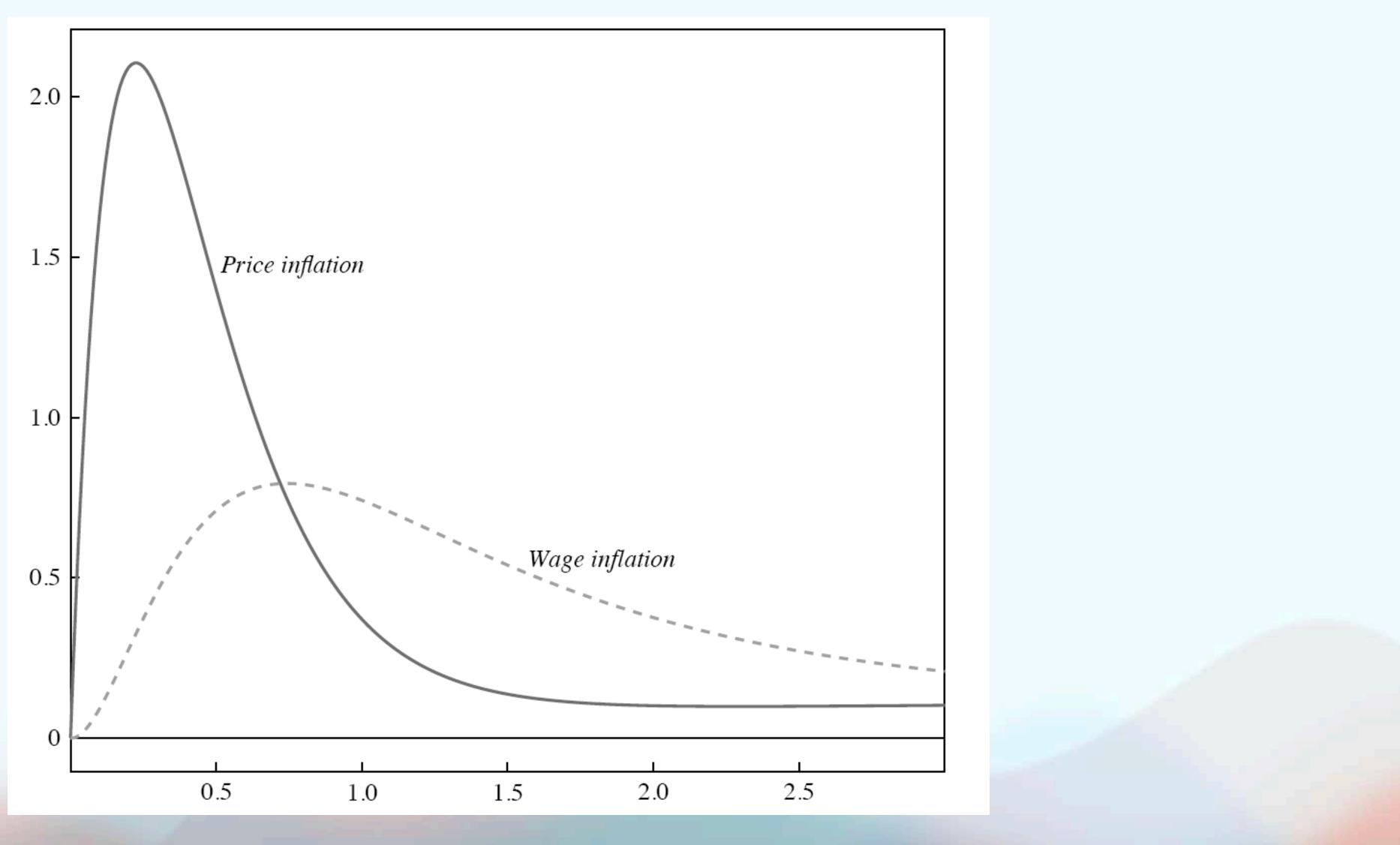
A Supply Shock



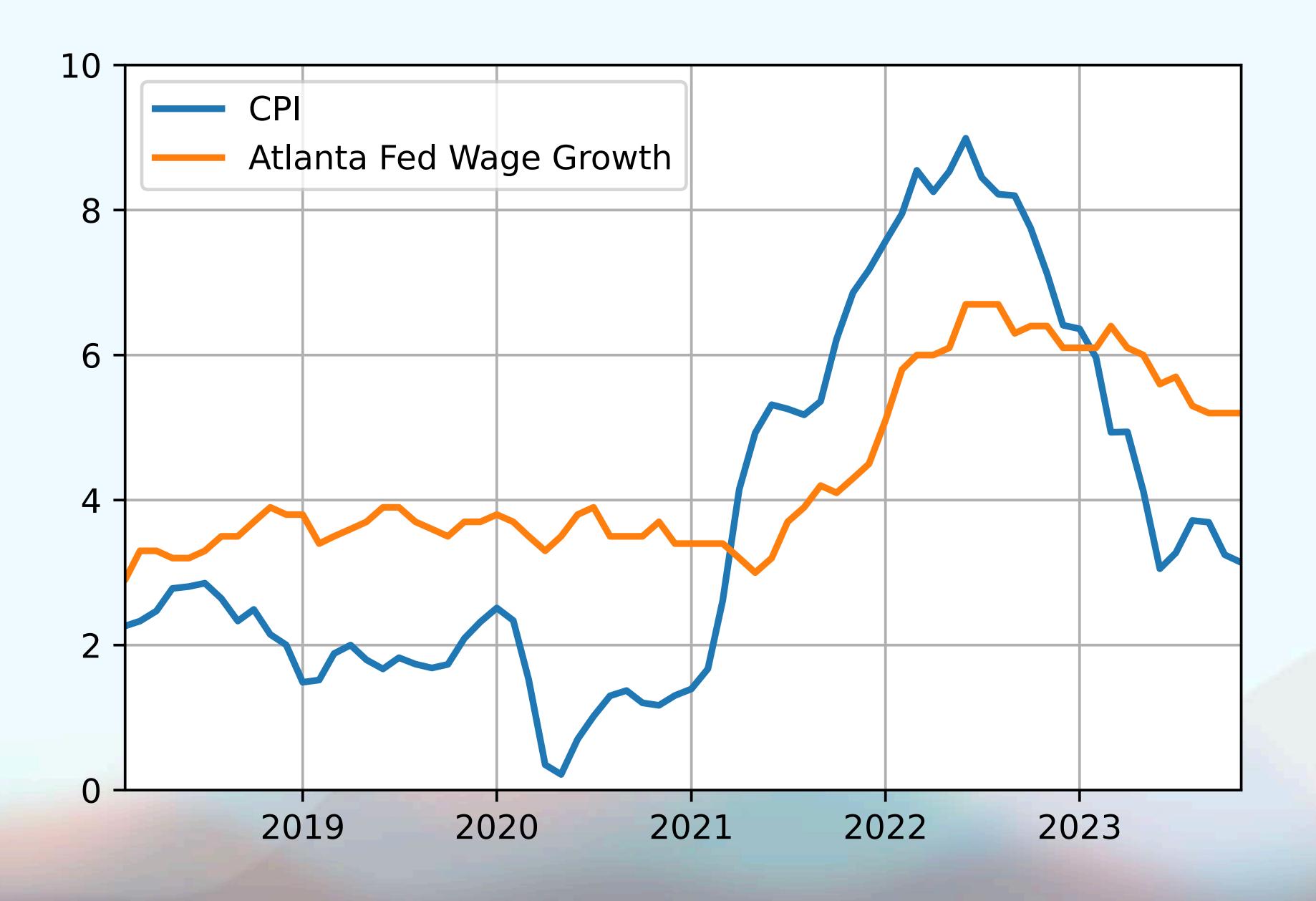
after some time











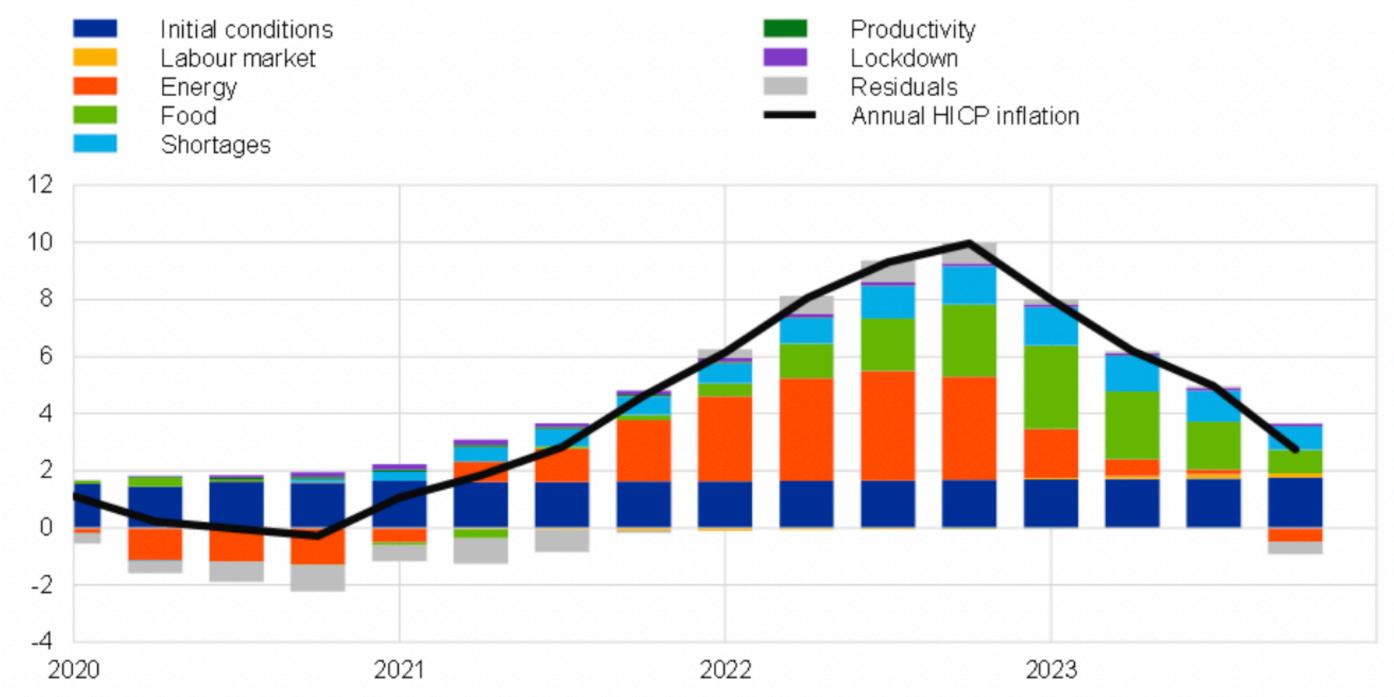
Empirical

Price inflation = λ_p (w - p + supply shocks from non labor inputs)

Wage inflation = λ_{w} (labor market pressure - (w - p))

Sources of annual price inflation in the euro area

Annual percentage changes and percentage point contributions



Decompositions along these lines (Bernanke&Blanchard + central banks)

Source: ECB, Arce et al (2024)

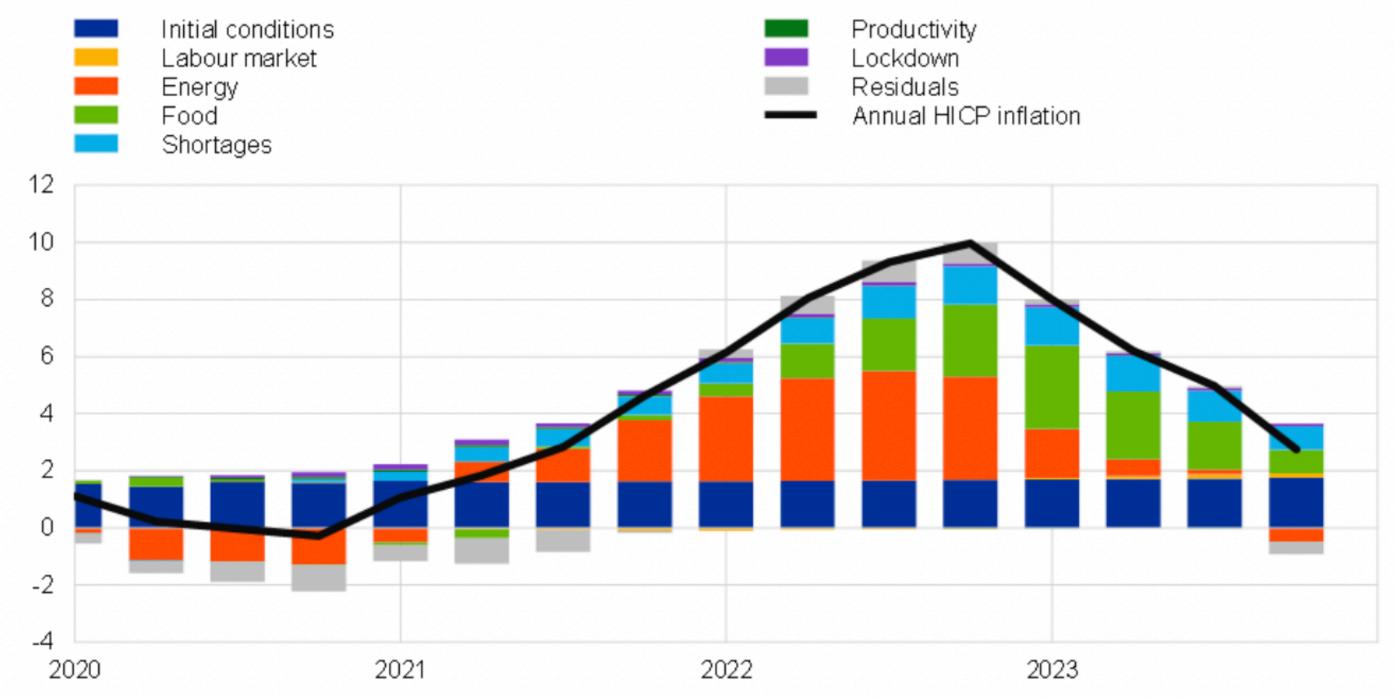
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From "red hot labor market"

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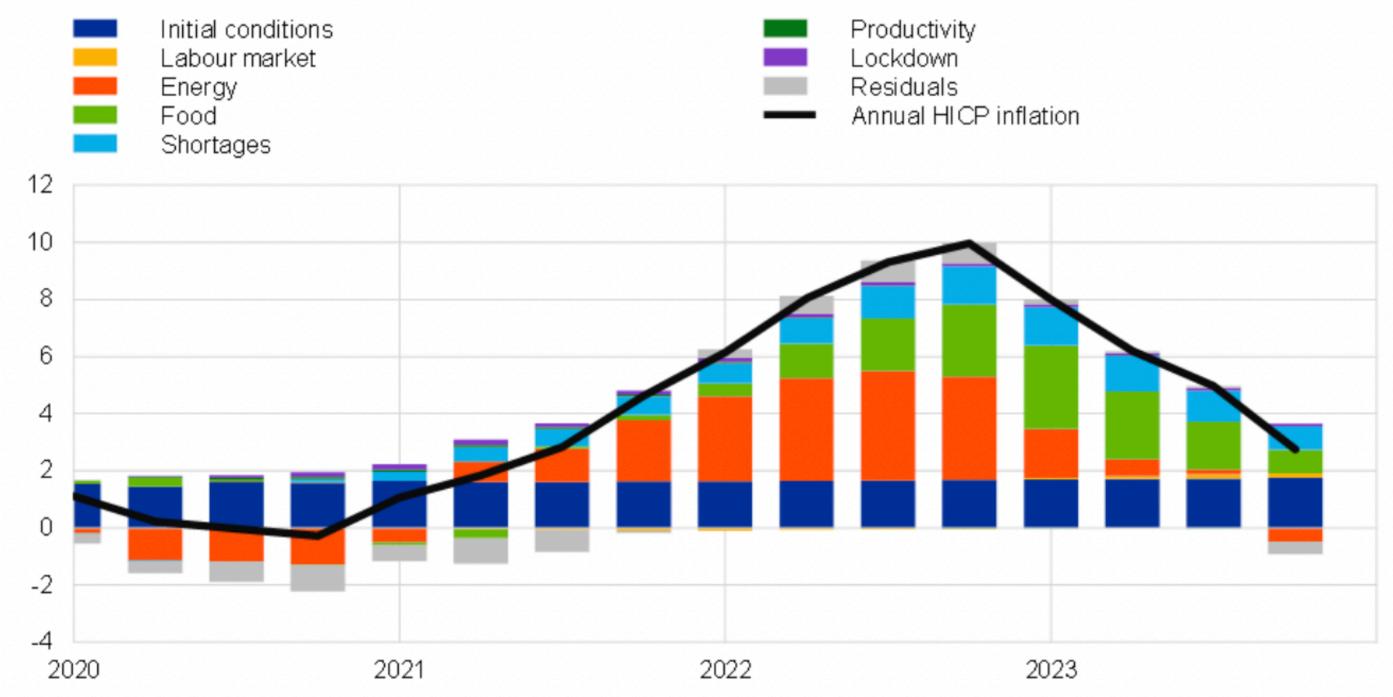
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To "red hot non-labor inputs"

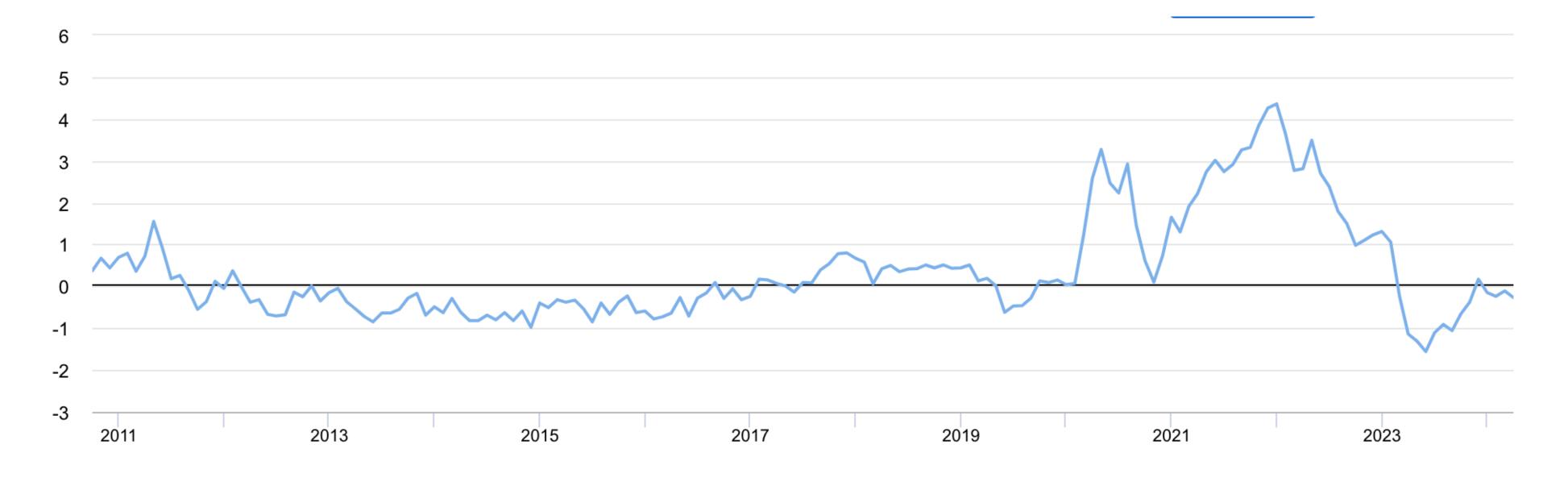
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Where did supply shocks come from?

- Energy
- International shortages
- Limited capacity

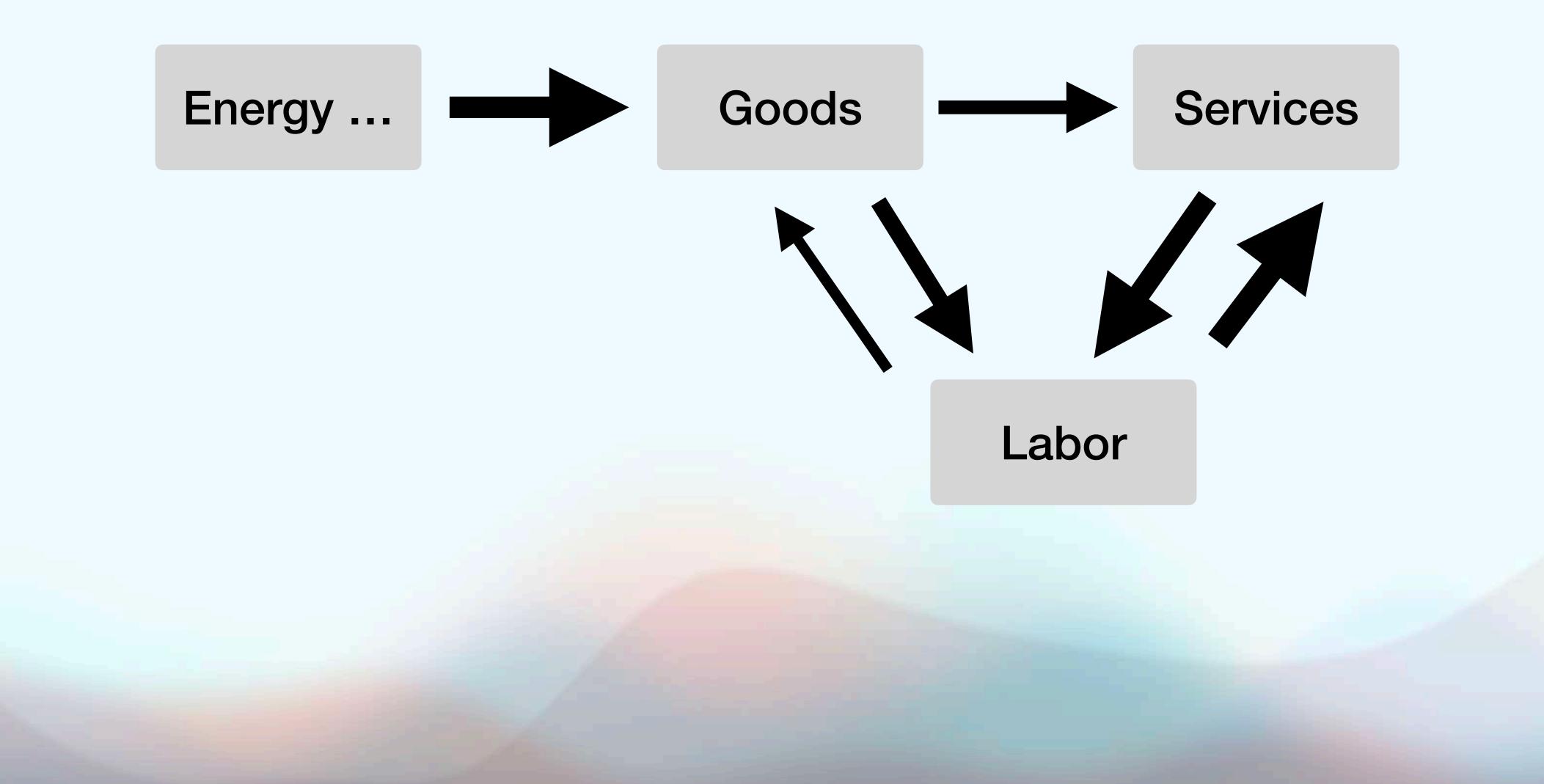
NYFed Global Supply Chain Pressure Index



Source: NYFed

Why did it take so long?

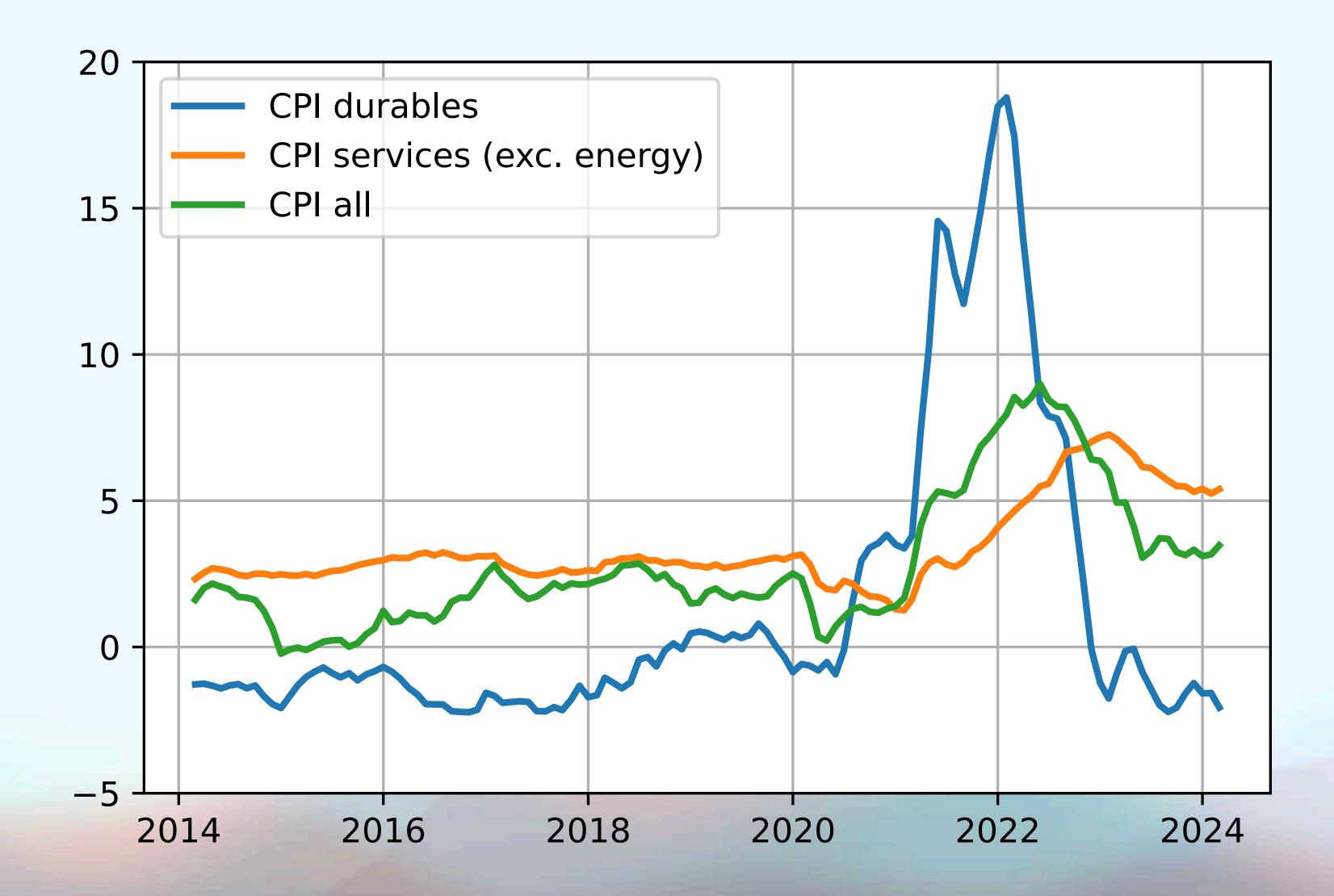
Growing attention to multi sector transmission





Transmission across sectors

From non-core inflation to core inflation



Source: BLS

Back to Phillips curve logic

- Does the Phillips curve logic help?
- Was it $L > L^*$?
- Yes, if we think of global economy
- Energy prices, shipping costs... are all endogenous

- A non-linear Phillips curve?
- Yes, but not for labor inputs, for non-labor inputs



Was it a mistake?

From point of view of individual countries, no

- Wage inflation = λ_w (labor market pressure (w p))

- But what about from a global perspective?
- Traditional view: too much tightening, individual countries try to get stronger exchange rate to reduce imported inflation
- With global supply constraints? Maybe too little?

Can't do much about this

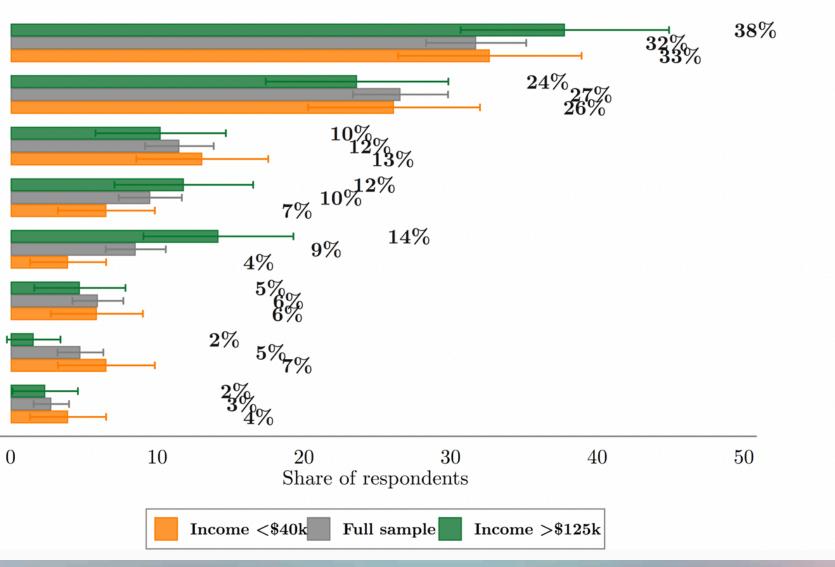
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• This costly/weak way to disinflate

The costs of inflation

- "Conflict" view: people are disappointed about the relative price they get
 - Workers: W/P too low
 - Businesses: P/W too low -
- Evidence Shiller (1997), Stantcheva (2024)

Increased cost of living in general Harder to afford food Harder to afford gas Having to change spending habits Reducing the real value of savings Harder to afford housing Harder to pay bills Losing my job



THE MOST IMPORTANT IMPACT OF INFLATION ON MY LIFE HAS BEEN ...

Source: Stantcheva (2024)